



Ernakulam Regional Co-operative Milk Producers' Union Limited

Head Office, Edappally, Kochi 24, Kerala.

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EOI REF No.EU/PUR/05/2026-27

**EXPRESSION OF INTEREST(EOI)FOR
EMPANELMENT OF SUPPLIERS OF
HOME APPLIANCES**



**Ernakulam Regional Co-operative Milk Producers' Union
Limited**

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NOTICE INVITING - EOI

1. Ernakulam Regional Co-operative Milk Producers' Union Ltd. (ERCMPU) - Edappally invites expression of interest from experienced, competent, well established reputed agencies for supply of Home appliances having showrooms in atleast 10 districts of Kerala including Thrissur, Ernakulam, Kottayam, and Idukki against the redemption of gift voucher.
1. The bid shall be submitted in single cover system consisting of technical bid
2. Detailed terms and conditions as well as technical specifications are contained in the bidding document of the above work which is uploaded in the Kerala Government e-portal www.etenders.kerala.gov.in,

a. Tender Reference No.	: No.EU/PUR/05/2026-27/3138
b. Tender ID	: 2026_KCMMF_860477_1
c. Estimated Cost	: ₹ 76.50 Lakhs
d. Tender Download	: Can be downloaded from the Website www.etenders.kerala.gov.in ,
e. Documents Publish Date	: 14.07.2026
f. Documents Download Start Date	: 14.07.2026, at 03.30 PM
g. Pre bid meeting Date	: 23.07.2026, at 11.00 AM
h. Pre bid meeting Venue	: ERCMPU Ltd, Head Office, Edappally
i. Bid Submission Start Date	: 14.07.2026, at 03.30 PM
j. Bid Submission Closing Date	: 30.07.2026, at 03.30 PM
k. Bid Opening (Technical)	: 31.07.2026, at 03.30 PM
l. Bid Validity	: 180 days from the date of opening of tender.


**MANAGING DIRECTOR
ERCMPU LTD.**

Copy to: All Notice Boards
Head(FIN)/Website
All unit heads



INTRODUCTION

Milma - Ernakulam Regional Co-operative Milk Producers' Union (ERCMPU) Ltd., was established in 1985 & operates under the three tiers "Anand Pattern" covering about 1047 village level Dairy Co-operative societies spread across the four central districts of Kerala. The Union along with the other Sister Unions (TRCMPU & MRCMPU) affiliated to the Kerala Co-operative Milk Marketing Federation Ltd. (KCMMF) was set up in 1980, as the implementing agency for Operation Flood II in the state of Kerala.

INVITATION & PURPOSE OF EOI

ERCMPU Ltd invites Expression of Interest for the empanelment of competent, well established traders dealing in the supply of Home Appliances having showrooms in atleast 10 districts of Kerala including Thrissur, Ernakulam, Kottayam, and Idukki. The purpose of empanelment is to get offer from the eligible bidders to supply range of Home Appliances from their various showrooms against the redemption of gift vouchers. The existing suppliers/participated bidders in our past tenders, who are not blacklisted of Milma ERCMPU need not apply for the EOI.

1. ELIGIBILITY CRITERIA

- a. Bidder should be a registered Company / Firm in India and no Consortium bid shall be eligible.
- b. Bidders who meet the criteria given are subject to be disqualified, if they have made untrue or false representation in the forms, statements and attachments submitted in proof of the qualification requirements or have a record of poor performance, not properly completing the contract, inordinate delays in completion or financial failure, etc.
- c. If before/after the placement of the Purchase Order it is found/noticed that the supplier has been black-listed/debarred by any firm then such supplier will be dropped from the tendering process as technically not suitable to quote or order will be cancelled. Thus, black-listed/debarred firms are requested not to participate in the tendering process.
- d. The bidder should be dealer of Home appliances having showrooms with same name/brand atleast in 10 districts of Kerala including Thrissur, Ernakulam, Kottayam and Idukki.
- e. The bidder should have at least three years' experience in the supply of Home Appliances. Minimum three documents to support the same such as purchase orders or certificates indicating details of supply from state /Central Govt. Firms / Semi-Govt /Public sector Undertakings/Milk co-operatives across India has to be provided along with the EOI document.



2. GENERAL TERMS & CONDITIONS

1. The minimum value per gift voucher offered by ERCMPU Ltd is **Rs. 8500/-** (Eight thousand five hundred) only. The approximate number of Gift Vouchers are **900 Nos.**
2. This voucher is applicable for the purchase of all range of home appliances from the various showrooms of bidder. The selection shall enable the customer to redeem the voucher value either single or by combining multiple items, as per their preference.
3. Warranty and replacement of purchased products shall be as per the company's applicable terms and conditions
4. **All festival /store discounts running at the time of purchase shall be additionally applicable to this Gift voucher at the time of redemption.**
5. The Gift voucher can be redeemed for any range of home appliances items & value above the Redeemed voucher if any shall be payable extra by the incumbent itself.
6. Total value of one Gift Voucher will be the total of Rs.8500/- plus Extra discount offered by bidder in Rupees and total amount shall be printed on the Gift voucher. Gift vouchers shall be printed by the bidder as per the art work provided by the supplier
7. The validity of the Gift vouchers shall be **from 25th September 2026 to 15th January 2027.** The Managing Director, ERCMPU can extend the period of validity to 15 more days if needed.
8. Bidders has to specify the maximum discount amount in Rupees they can offer in addition to ERCMPU offered value (Rs.8500/-) at the time of Financial bid submission. Even-though the discount offered by bidder will be the major criteria for finalizing the bidder, **Managing Director, ERCMPU reserves the right to cancel or reject or accept or withdraw the tender in full or part, as the case may be, without assigning any reason thereof.**
9. All Statutory payments such as GST, TDS etc. are applicable for the bidder. The rate shall be inclusive of cost of gift voucher and statutory levies.

AGREEMENT

The successful bidder should execute an agreement on a non-judicial stamp paper of worth ₹ 200/- incorporating the terms and conditions of the contract within 7 days from date of placement of order for the satisfactory fulfilment of the contract and shall obtain membership with ERCMPU by paying a nominal membership fee of Rs. 90.00.



PAYMENT

1. Upon finalizing the contract 75% of the total gift value can be paid as advance on demand, against Bank Guarantee of equivalent amount. The validity of B.G. should be up to 31.01.2027. Balance payment shall only be made for the redeemed gift vouchers with consolidated statements along with invoices raised in the name of individual beneficiaries. **No invoices shall be raised in the name of ERCMPU Ltd (Milma).**
2. No settlements from individual stores will be entertained. All Statutory deductions will be applicable while effecting payment.

Submission of EOI

- a. The EOI documents should be submitted online through Kerala Govt. e-tender portal www.etenders.kerala.gov.in. Documents have to be uploaded as per the provisions of the portal. **The discount offer to be submitted only after empanelment of eligible bidders and only at the time of submission of financial bid.**
- b. Submitted bids should be free from corrections and erasures.
- c. The bidders should upload self-attested copies of all the relevant documents sought for, failure of which may invite disqualification.
- d. The details must be duly signed & sealed on own letter head before uploading.
- e. EOI will be accepted up to **03.30 PM on 30/07/2026** through the online mode and will be opened on 31/07/2026 at 03.30 PM
- f. The company reserves the right to reject any or all EOIs without assigning any reasons. The decision of the Managing Director in this regard shall be final and binding on all bidders.
- g. All disputes and claims arising out of or in connection with the EOI and the contract there of shall be decided by the Managing Director, ERCMPU Ltd. or any person authorized by him whose decision shall be final and binding. Managing Director, ERCMPU reserves the right to cancel or reject or accept or withdraw or extend the tender in full or part, as the case may be, without assigning any reason thereof.
- h. Any offer containing incorrect and incomplete information shall be liable for rejection. The Ernakulam Regional Cooperative Milk Producers Union Ltd. will not be responsible for any kind of online delay.

Arbitration & Jurisdiction:

- a. In case of disputes arising out of this tender, an arbitrator as mutually acceptable to the supplier and union will be appointed by the Managing Director, ERCMPU Ltd. The arbitrator's decision shall be final, conclusive and binding on both the parties.



- b. In case if either supplier to the tender is aggrieved by the award of the arbitrator so appointed as per clause above or otherwise, the jurisdiction for the same will be Ernakulam District and as per the provisions of Kerala Co-operative Societies Act and Rules 1969.

3. DOCUMENTS TO BE UPLOADED

Self-attested copy of the following documents are to be submitted

- 1) Literature / Brochure/ Write-up showing brief details of the bidder.
- 2) Copy of year wise invoices to prove "the bidder has three years of experience in the supply of Home Appliances.
- 3) Self-attested copies of orders received from reputed firms (Government / Semi Government/ Corporates) as proof of experience.
 - i) Minimum 3 copies of purchase orders of three different years to prove the bidder is in the business for the immediate 3 preceding years.
 - ii) Copies of supply completion certificate from the customers to prove that the orders were successfully completed.
- 4) Detailed list of Customers with contact number and address. Self-attested copy of Permanent Account Number (PAN)
- 5) Self-attested copy of GST registration.
- 6) Audited balance sheet/Profit & Loss account statement for all of the preceding three years.
- 7) District wise details of Showrooms in Kerala as mentioned in this EOI.
- 8) List of Home Appliances can be offered from your outlets as per this EOI.
- 9) Signed and sealed EOI document.

EMPANELMENT PROCEDURE

The objective of evaluation methodology is to facilitate the empanelment of financially as well as technically superior vendors. The applicant's will eventually be evaluated on the basis of the ratings arrived at by scoring parameters. The vendor will be empaneled as per the following process:

1. Vendors satisfying the eligibility criteria will be short listed and will be empaneled with ERCMPU after due scrutiny of documents submitted by the bidder. ERCMPU may, at its sole discretion, decide to seek more information from the Applicants. The clarification shall be given in writing immediately.
2. The decision of the Evaluation Committee would be final and binding upon the Applicants,
3. ERCMPU decision in respect of evaluation methodology and short listing of Applicants will be final and no communications, whatsoever in this respect, shall be entertained.
4. Any relevant criteria for evaluating the proposals received may be added/removed in response to this EOI at the sole discretion of ERCMPU.



PROFILE

SL.NO	PARTICULARS	DOCUMENTARY EVIDENCE
1	Name of the Applicant	
2	Year of Establishment & Details of Registration	
3	Number of years' experience	
4	Address	
5	Authorized Official with Name, Designation	
6	Telephone number	
7	GST details (attach Documentary Proof)	
8	3 Years ITRs certificate from Chartered Account.	
9	Annual turnover for the last 3 financial years (certificate from Auditor)	

****We hereby declare that the information submitted above is true to the best of our knowledge. We understand that in case any discrepancy is found in the information submitted by us our tender is liable to be rejected.****