



Ernakulam Regional Co-operative Milk Producers' Union Limited

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TENDER REF No.EU/PUR/5/AGM/2025-26 ⁴⁰⁰⁷

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**EXPRESSION OF INTEREST
DOCUMENT FOR EMPANELMENT
OF HOME APPLIANCES
SUPPLIERS/TRADERS
FOR ERCMPU LTD.**



EXPRESSION OF INTEREST FOR EMPANELMENT OF SUPPLIERS/TRADERS OF HOME APPLIANCES

Ernakulam Regional Co-operative Milk Producers' Union Ltd. (ERCMPU) Edappally invites expression of interest (EOI) from experienced, competent, well established reputed agencies for supply of Home appliances having showrooms in atleast 10 districts of Kerala including Thrissur, Ernakulam, Kottayam, and Idukki against the redemption of gift voucher.

INTRODUCTION

Milma - Ernakulam Regional Co-operative Milk Producers' Union Ltd., was established in 1985. ERCMPU operates under the three tiers "Anand Pattern" covering about 1047 village level Dairy Co-operative societies spread across the four central districts of Kerala. The Union along with the other Sister Unions (TRCMPU & MRCMPU) affiliated to the Kerala Co-operative Milk Marketing Federation Ltd. (KCMF) was set up in 1980, as the implementing agency for Operation Flood II in the state of Kerala. ERCMPU have four Dairy Plants viz, Ernakulam Dairy at Tripunithura, Thrissur Dairy at Ramavarmapuram, Kottayam Dairy at Vadavathoor and Kattappana Dairy at Nirmalacity.

The details regarding terms and conditions are given below.

1. INVITATION & PURPOSE OF EOI

ERCMPU Ltd invites Expression of Interest (EOI) for the empanelment of competent, well established traders dealing in the supply of **Home Appliances** having showrooms in atleast 10 districts of Kerala including **Thrissur, Ernakulam, Kottayam, and Idukki**. The purpose of empanelment is to get offer from the eligible bidders to supply range of **Home Appliances** from their various showrooms against the redemption of gift vouchers. The existing suppliers/participated bidders in our past tenders, who are not blacklisted of Milma ERCMPU need not apply for the EOI.



2. PRE –REQUISITES

- a. The bidder should be dealer of Home appliances having showrooms with same name/brand atleast in 10 districts of Kerala **including Thrissur, Ernakulam, Kottayam and Idukki.**
- b. The bidder should have at least three years experience in the supply of Home Appliances. Minimum three documents to support the same such as purchase orders or certificates indicating details of supply from state /Central Govt. Firms / Semi-Govt. Undertakings/Milk co-operatives across India has to be provided along with the EOI document.

3. GENERAL TERMS & CONDITIONS

- a. The minimum value per gift voucher offered by Milma is **Rs. 8500/- (Eight thousand five hundred)** only. The approximate number of Gift Vouchers are 900 Nos.
- b. This voucher is applicable for the purchase of all range of home appliances from the various showrooms of bidder. The selection shall enable the customer to redeem the voucher value either single or by combining multiple items, as per their preference,.
- c. The bidder should have registration under GST.
- d. Warranty and replacement of purchased products shall be as per the company's applicable terms and conditions
- e. **All festival /store discounts running at the time of purchase shall be additionally applicable to this Gift voucher at the time of redemption.**
- f. The Gift voucher can be redeemed for any range of home appliances items and value above the Redeemed voucher if any shall be payable extra by the incumbent.
- g. Total value of one Gift Voucher will be the total of Rs.8500/- plus Extra discount offered by bidder in Rupees and total amount shall be printed on the Gift voucher . Gift vouchers shall be printed by the bidder as per the art work provided by the supplier



- h. The validity of the Gift vouchers shall be from 25th September to 5th January 2026. The Managing Director, ERCMPU having the power to change the period of validity to 15 more days if needed.
- i. Bidders have to specify the maximum discount amount in Rupees they can offer in addition to Milma offered value (Rs.8500/-) at the time of Financial bid submission. **The discount offered by bidder will be the criteria for finalizing the supplier.**
- j. All Statutory payments such as GST, TDS etc. are applicable for the bidder. The total cost of gift voucher shall be inclusive of all statutory levies.

4. AGREEMENT

The successful bidder should execute an agreement on a non-judicial stamp paper of worth ₹ 200/- incorporating the terms and conditions of the contract within 7 days from date of placement of order for the satisfactory fulfilment of the contract. The successful Bidder shall obtain membership with ERCMPU by paying a nominal membership fee of Rs. 90.00.

5. PAYMENT

1 Upon finalizing the contract 50 % of the total gift value will be paid as advance against Bank Guarantee of equivalent amount. The validity of B.G. should be upto 05.01.2026. Balance payment shall only be made for the redeemed gift vouchers consolidated with single invoice received at our end. No settlements from individual stores will be entertained.

2. All Statutory deductions will be applicable while effecting payment.

6. Submission of EOI

- a. The EOI documents should be submitted online through Kerala Govt. e-tender portal www.etenders.kerala.gov.in. Documents have to be uploaded as per the provisions of the portal. The bidders are directed to offer discount only after empanelment of eligible bidders and at the time of financial bid.
- b. Bids should be free from corrections and erasures.



- c. The bidders should upload self attested copies of all the relevant documents sought for, failure of which may invite disqualification.
- d. The details must be duly signed & sealed in bidders own letter head before uploading. The bidder should also upload this tender document after signing at the bottom of each page as a token of acceptance of the terms and conditions .
- e. EOI will be accepted up to 12.30PM on 03/09/2025 through the E-Tender Portal and will be opened on 04/09/2025 at 12.30 PM.
- f. The company reserves the right to reject any or all EOIs without assigning any reasons. The decision of the Managing Director in this regard shall be final and binding on all bidders.
- g. All disputes and claims arising out of or in connection with the EOI and the contract there of shall be decided by the Managing Director, ERCMPU Ltd. or any person authorized by him whose decision shall be final and binding. Managing Director, ERCMPU reserves the right to cancel or reject or accept or withdraw or extend the tender in full or part, as the case may be, without assigning any reason thereof.
- h. Any offer containing incorrect and incomplete information shall be liable for rejection. The Ernakulam Regional Cooperative Milk Producers Union Ltd. will not be responsible for any kind of online delay.

7. Arbitration & Jurisdiction:

- a. In case of disputes arising out of this tender, an arbitrator as mutually acceptable to the supplier and union will be appointed by the Managing Director, ERCMPU Ltd. The arbitrator's decision shall be final, conclusive and binding on both the parties.
- b. In case if either supplier to the tender is aggrieved by the award of the arbitrator so appointed as per clause above or otherwise, they can appeal to Court. The court situated in Ernakulam alone shall have jurisdiction to entertain such disputes.

8. DOCUMENTS TO BE SUBMITTED

Self attested copy of the following documents are to be submitted

- 1) Literature / Brochure/ Write-up showing brief details of the bidder.
- 2) Copy of year wise invoices to prove “the bidder has three years of experience in the supply of Home Appliances.
- 3) Self attested copies of orders received from reputed firms (Government / Semi Government/ Corporates) as proof of experience.
 - i) Minimum 3 copies of purchase orders of three different years to prove the bidder is in the business for the immediate 3 preceding years.
 - ii) Copies of supply completion certificate from the customers to prove that the orders were successfully completed.
- 4) Detailed list of Customers with contact no. and address. Self attested copy of Permanent Account Number (PAN)
- 5) Self attested copy of GST registration.
- 6) Audited balance sheet/Profit & Loss account statement for the preceding three years.
- 7) District wise details of Showrooms in Kerala as mentioned in this EOI.
- 8) List of Home Appliances offered from your outlets as per EOI.

More Clarification if any will be received in person or in the contact No 0484-2541193 from ERCMPU Head Office Edappally during office Hours

27.08.2025


Managing Director